

# a pea LIVE

## 2024



1920-1940	1960	1990 - mid 2000's	Mid 2000s-2020	2020 +
• Friendly service improvement	• Self service	• C-Store more ubiquitous	• Greater store partnership	• Convenience and mobility
• Reduced TFL up and full service vehicle workshops • Fuel selling	• Powered by General Motors • C-Store • Jaxxnet	• Oil Co's strategy • More near-C- Stores • New concept • Emergence of business parks	• Oil Co sells some or all forecourts • Warehouse rental attached to event • Pay at pump • Partnerships with C- Stores	• Alternative fuels, EV charging • Focus on convenience retail and technology

14 NOVEMBER 2024  
MARSHALL ARENA STADIUM MK  
MILTON KEYNES





# Elaflex H2 Hoses low permeation for hydrogen





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- FUEL FOR THOUGHT THEATRE
- FLOORPLAN & EXHIBITOR LIST
- EXHIBITOR PROFILES
- AWARDS
- SPONSOR THANKS



# THE PROGRAMME

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10:00 am

**Exhibition sponsored by ELAFLEX opens**

11:00 am

**Conference sponsored by ELAFLEX opens**

11:05 am

**Opening remarks from Conference Chair**

11:05 am

**Forecourt Compliance 2024: Ensuring Regulatory Alignment and Operational Excellence**

12:05 pm

**Lunch**

12:10 pm

**APEA AGM**

13:15 pm

**PANEL SESSION 1: Combatting Forecourt Crime: Strategies and Solutions for a Safer Future**

14:00 pm

**PANEL SESSION 2: Future-Proofing Your Forecourt: Trends, Innovations, and Growth Strategies**

14:45 pm

**Conference sponsored by ELAFLEX closes**

16:30 pm

**Exhibition sponsored by ELAFLEX closes**

18:30 pm

**Pre-Awards Dinner Drinks Reception sponsored by GreenChem Solutions Ltd**

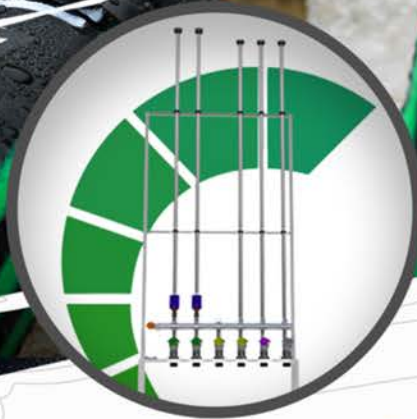
19:30 pm

**Awards Sponsored by Crown Oil Environmental Limited**





# INNOVATIVE AND RELIABLE Fuel Equipment Solutions to keep your site **operational**



## ONLINE STORE UPDATE !

Now featuring  
Live Stock Levels and  
Customer Specific Pricing!



[www.pfsfueltec.com](http://www.pfsfueltec.com)

PFS Fueltec is not just a fuel equipment supplier; we're your dedicated partner in creating smarter fuel systems. With over 30 years of experience, we provide top-quality products coupled with our expert guidance to ensure you always get the best solutions.

We offer trade accounts, competitive pricing, and next-day delivery, ensuring your business runs smoothly and serves your customers without interruptions. Choose us to fuel your success.

- ✓ Pipework & Containment
- ✓ Valves & Hardware
- ✓ Tank Gauges
- ✓ Leak Detection
- ✓ Fill and Vent equipment
- ✓ Signs and Labels
- ✓ Road Tanker parts and hoses

### One-Stop Shop:

PFS Fueltec is your all-in-one source for top-quality fuel system equipment, simplifying your procurement process.

### Expert Guidance:

Count on PFS Fueltec for expert guidance in choosing the right equipment to drive the success of your forecourt business.

### Fast Delivery:

We ensure swift delivery of essential equipment, minimising downtime and maximising your efficiency.

Someone at APEA live must  
**WIN £300** **amazon** voucher  
+ get **15%** off your first online order

to enter  
Visit our stand



OR

SCAN TO ENTER!



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2024

CONFERENCE  
SPONSORED BY  
**ELAFLEX**





# YOUR HOST: **NIKKI DEAN**

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**We are thrilled to announce Nikki Dean - Broadcaster,  
Conference Host and Presenter as your Host.**



Nikki Dean is a professional broadcaster, conference host and Presenter, with over fifteen years of Live and Pre-Recorded TV Presenting experience as well as having hosted hundred of Live Events around the Globe.

Known mainly for her work as a Technology Presenter Nikki also does a lot of Automotive and Motorsport Presenting.

With a background in Production, coupled with years of experience as a Live TV Breakfast Show Anchor, there aren't many subjects that she can't turn her hand to - and a live environment is what she loves best, bringing her Northern charm and down to earth approach to even the most complicated of subjects.



# The world's most advanced forecourt protection and parking solution



## **COMPREHENSIVE FORECOURT PROTECTION**

- Advanced ANPR protection from over 70,000 blacklisted vehicles
- VARS Dashboard offers simple reporting and site management
- Reclaim fuel costs for Drive-offs and No Means of Payment
- Audible and visual alerts for blacklisted vehicles
- Existing customers report an average 80% reduction in Drive-offs

## **PARKING MANAGEMENT AND REVENUE**

- Control hourly or all-day parking
- Charge for overstays
- Manage EV charging spaces
- Fully compliant and accredited by British Parking Association

**VARS HAS PREVENTED MILLIONS OF POUNDS IN RETAIL FUEL LOSS FOR CUSTOMERS, WHILE RECLAIMING MILLIONS MORE ON THEIR BEHALF**

**FACE RECOGNITION POWERED BY VARS AI NOW AVAILABLE**



[varstechnology.co.uk](http://varstechnology.co.uk)

# CONFERENCE PROGRAMME

11:00  
am

Opening remarks from Conference Chair

**Nikki Dean, Broadcaster**, Conference Host and Presenter

11:05  
am

Forecourt Compliance 2024: Ensuring Regulatory Alignment and Operational Excellence

**Jamie Thompson** · Chair, European CEN Standards Committee on Petrol Station Equipment

**Clare Scawthorn** · Technical Manager, Petrol Retailers Association (PRA)

**Gareth Bourhill** · Owner, Gareth Bourhill Consulting

**Jamie Walker** · Technical Consultant, Energy Institute (Fuel Infrastructure and Distribution Committee)

12:10  
pm

APEA AGM

CONFERENCE SPONSORED BY **ELAFLEX**



# CONFERENCE PROGRAMME

13:15 pm

**Panel Session: Combatting Forecourt Crime:  
Strategies and Solutions for a Safer Future**

**Wayne Harrand** · Retail Director, MPK Garages Ltd

**John Garnett** · Director, VARS Technology

**Aart van Rooijen** · CEO, BigBrother International

14:00 pm

**Panel session: Future-Proofing Your Forecourt:  
Trends, Innovations, and Growth Strategies**

**Wayne Harrand** · Retail Director, MPK Garages Ltd

**Steve Rodell** · Managing Director - Retail & Leisure,  
Christie & Co

**Chris Noice** · Communications Director, Association of  
Convenience Stores (ACS)

14:45 pm

**Conference Closes**

16:30 pm

**Exhibition Closes**

CONFERENCE SPONSORED BY **ELAFLEX**





# Join the APEA today!



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If you are:

- involved in the oil Industry
- work for an oil company
- work for a retailer operating petrol filling stations a
- Petroleum Officer, or a Regulator concerned with the
- industry
- a supplier of goods or services to the petroleum industry
- a contractor to the industry

Then you should join the APEA - the Association for Petroleum and Explosives Administration. It represents extremely good value for money.

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## **Be Better Informed**

APEA Publications, including a free quarterly magazine, The Bulletin, APEA annual Yearbook and other essential literature. Meetings, seminars and conferences all enable members to be better informed about new developments, changing legislation and new technology. As a member of the Association you will be advised of and entitled to attend the meetings of your local branch covering the UK.

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**New Business Contacts** Membership of the APEA offers you the forum in which you can exchange views and ideas with colleagues and fellow members and make valuable new contacts within the industry.

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**Individual membership - £50 per year** This entitles you to one copy of the Bulletin per quarter and one APEA Yearbook, use of the APEA logo and discounts on APEA Training courses. Access to information on the APEA website.

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**Corporate membership - £175 per year** This entitles you to five copies of the Bulletin per quarter, five copies of the APEA Yearbook, use of the APEA logo and discounts on APEA Training courses for all your company staff. Access to information on the APEA website.

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To join go to the APEA website at [www.apea.org.uk](http://www.apea.org.uk) and complete the membership application form on the Membership page or for more information contact Jane Mardell, the APEA Business Manager at [admin@apea.org.uk](mailto:admin@apea.org.uk) or telephone + 44 (0) 345 603 5507.





# SOMETHING FOR EVERYONE

## GreenChem go contactless

As part of their ever-developing system hardware offerings GreenChem have developed a “contactless” payment system for retail AdBlue dispensing tanks for Trucks, Vans and passenger cars.



The contactless system adds a further option to the growing retail range of tanks GreenChem have on offer. The new Smart Retail range is available in three sizes depending on available space for the dispensing tank and the potential volume the site will sell. All tanks are MID approved retail heads and can be placed in most locations, it does not even have to be a forecourt!



Anywhere there is a high volume of passenger cars could be a useful location, even a carpark. With a move towards unmanned sites and contactless payments, which is encouraged during the current global conditions makes this a safer, cost effective solution. All that is required is a power supply and a flat level surface big enough to place the tank. The payment transactions and telemetry for tank refills are GPRS based, no civils are required! There are several financing options available.

The model is also available, connected directly to the till and can facilitate both truck and car nozzles in any combination. Purpose built tanks sizes are also available depending on the sites space availability.



FUEL FOR THOUGHT  
THEATRE SPONSORED BY  
**PFS FUELTEC**





# FUEL FOR THOUGHT THEATRE PROGRAMME

13:00  
pm

**Energy saving technologies for the retail sector**

**Paul Jordon** · Managing Director, The Jordon Group

13:30 pm

**Chubb Fire and Security - overcoming your unique profit protection and fire safety challenges within a forecourt environment**

**Andrew Collinson** · Operations Director, Chubb Fire and Security

14:00 pm

**Are interceptors getting the detailed inspections they require?**

**Sorcha Hudson** · Environmental Consultant, Green Spark

14:30 pm

**Quantifying the profitability of EV-charging at your PFS**

**Philip Reese, MRICS, MCIPS** · Director, Evenlode Roadside

15:00 pm

**Advanced Leak Detection Solutions for Pressurised Fuel Installations with Submersible Pumps**

**Alex Boudry** · General Manager, PFS Fueltec

15:30 pm

**Reducing Forecourt Crime and EV Disruption**

**John Garnett** · Director, VARS Technology

**Fuel For Thought  
Theatre Sponsered by  
PFS FuelTec**



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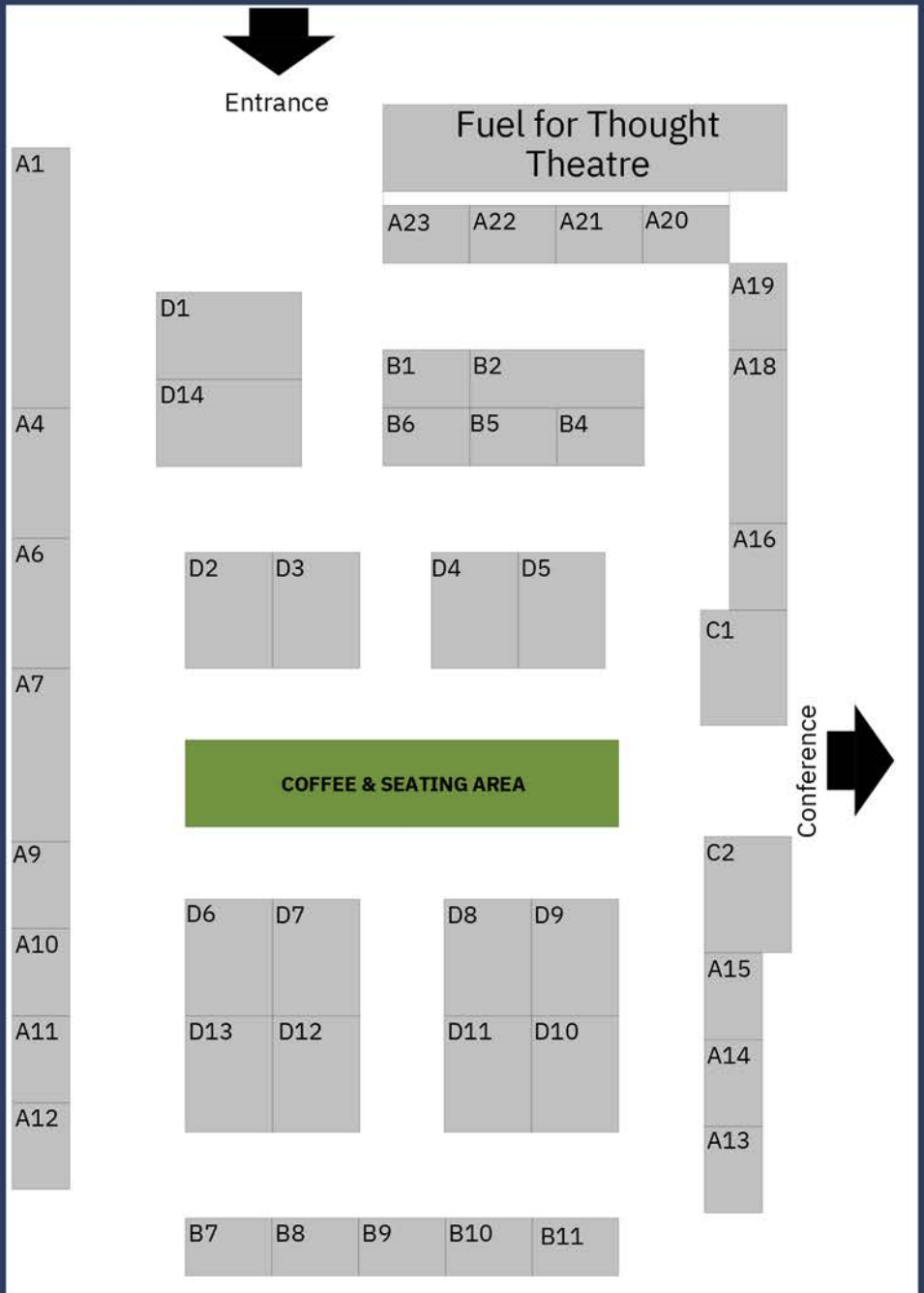






# FLOORPLAN

Stand	Exhibitor
A9	AC Cable Solutions
A1	Adler and Allan
D4	Air Serv
A23	APEA
D2	Berrys / Durapipe
D8	Bever Innovations
B11	Chubb
B8	Clovis Canopies
D6	Elaflex
A12	Fast Trak Ltd
B7	Flowtech
D10	Forecourt Solutions Ltd
A11	Fuel Storage Solutions
B10	Geberit
B2	Gilbarco Veeder-Root
B1	Global-MSI
A21	Green Spark
D11	GreenChem Solutions Ltd
A7	GripHero
A16	Hytek GB
B9	Ingeni Renewables
B4	The Jordon Group
D14	JSM Developments
D12	Leaffield Environmental Ltd
B6	Ledbury Welding Ltd
D7	MADIC UK
A20	MannTek
D3	NAL and FILOform



Stand	Exhibitor
D9	Nupi Industrie Italiane S.p.A
D13	PEIMF+
D5	Petroassist UK Limited
A4	PFS Fueltec Ltd
A22	Premier Service Ltd
A6	Risbridger Ltd
A14	SCW Equipment
D1	Suresite Ltd

Stand	Exhibitor
A10	Swan Civil Engineering
B5	Tate Business Group
A19	The Oil Market Journal
C2	TSG
A18	UNICODE SYSTEMS
A15	VARS Technology
C1	Visive Group
A13	Willen Hospice



**UNICODE**  
SYSTEMS



## Complex IT solutions for Oil & Gas Retail

PRODUCTS & SOLUTIONS FOR FUEL STATIONS & EV CHARGERS



**PAY AT PUMP SOLUTIONS**  
**BANK & FLEETCARDS ACQUIRING**  
**EUROSHOP 3 - EPOS & BACK OFFICE**  
**FORECOURT CONTROL SOLUTIONS**  
**MOBILE PAYMENT SOLUTIONS**



[www.unicodesys.eu](http://www.unicodesys.eu)

SINCE **1990**





## APEA Live 2024 EXHIBITORS

### AC Cable Solutions

Stand A9

AC Cable Solutions is a specialist manufacturer and supplier of cable accessories based in Trafford, Manchester. Led by Andrew Leach and Carl Pike, we provide high-quality products and exceptional service to all sectors, from wholesalers to OEMs. We specialise in sealing cables and pipes, offering solutions from cable glands to duct sealing systems for industrial and hazardous areas.

Our products include DuctSeal LG, DuctSeal HG, and DuctSeal FR, utilising our renowned GreyStuff and RedStuff Sealants, proudly manufactured in Britain. In partnership with Kraso GmbH of Germany, we offer mechanical seal systems, including customised seals that can be manufactured within 24 hours and shipped worldwide within 10 days.

We stock a wide range of cable accessories, including ATEX glands, reducers, adaptors, earth bars, lugs, and crimps. Our certifications include ISO 9001 and DuctSeal FR tested to **BS EN 1366-3:2021**, ensuring compliance with industry standards. Get in Touch! Visit our information hub at [www.accablesolutions.com](http://www.accablesolutions.com) or purchase products online at [www.cableglandsuk.com](http://www.cableglandsuk.com).

#### Contact Us

- +44 (0)161 874 1480
- [info@accablesolutions.com](mailto:info@accablesolutions.com)
- [www.accablesolutions.com](http://www.accablesolutions.com)

### Adler and Allan

Stand A1

Adler & Allan are the UK's biggest supplier of management, maintenance and transformation services to the downstream market including forecourt owners, major retailers and petroleum suppliers.

With nearly 100 years' experience in all aspects of petroleum servicing we are often chosen as the preferred contractor to the UK's leading petroleum companies and forecourt operators.

- Maintenance and testing – fuel sampling and testing, fuel polishing, tank testing, vapour recovery testing, vapour recovery refining, separator installation and maintenance, drainage, and waste services
- Tank services – including tank installation, maintenance, testing, cleaning and lining services, including our double skin lining
- Complete end to end EV infrastructure install and maintenance, including substation build and install, and connection to the Grid
- Road tanker testing
- Environmental audits and emergency spill response services
- Hazardous area electrical work – design and build, project management, electrical maintenance, testing and installation

From design, application, civils, electrical work and hardware installation, Adler & Allan is the go-to partner for organisations looking to transform their energy infrastructure and meet the demands of carbon reduction and Net-Zero commitments.

#### Contact Us

- 0800 592827
- [enquiries@adlerandallan.co.uk](mailto:enquiries@adlerandallan.co.uk)
- [www.adlerandallan.co.uk](http://www.adlerandallan.co.uk)
- 80 Station Parade, Harrogate, North Yorkshire, HG1 1HQ



# Manage Risk. Fuel Profit.



## Fuel Asset Optimization

Gain unprecedented connectivity, control, and visibility into your fuel assets to help you stay compliant, reduce maintenance costs, optimize logistics, and increase revenue—all from one secure platform.

## AIR-serv

### Stand D4

Air-serv is the market leading supplier of Air (tyre inflation), Vacuum and Jet wash forecourt vending machines and has partnered with forecourt operators since 1984. In 2024 we proudly celebrate 40 years of AIR-serv!

Operating circa 25,000 machines at 15,000 locations across the UK and Europe, AIR-serv has the experience to support your forecourt. Supported by the largest directly employed service network in the industry, AIR-serv is best placed to increase machine uptime and drive revenues!

Please visit us at stand D4 to talk to the team and find out more.

### Contact Us

 01942 722 333

 [sales@air-serv.co.uk](mailto:sales@air-serv.co.uk)

 [www.air-serv.co.uk](http://www.air-serv.co.uk)

 Redgate Road, South Lancashire  
Industrial Estate, Ashton-in-Makerfield,  
WN4 8DT

## APEA

### Stand A23

The APEA is a UK based organisation, drawing membership from all quarters of the petroleum industry, including regulators from national and local government authorities, oil companies, equipment manufacturers and suppliers, service and installation organisations, training establishments and many others. It is seen to be unique in representing all sides of the industry and in providing a forum for debate and the generation of technical guidance.

The APEA was founded in 1958. Some 30 petroleum-licensing enthusiasts started the Association in the West Midlands and their objectives still hold true today:

- The advancement of scientific and technical knowledge
- The supply and interchange of information
- Uniformity of standards interpretation and application

Today the organisation has over 1100 members spread across many countries all over the world. In the UK and Europe we encourage organisation of branches. Currently there are seven branches in the UK and one in Ireland.

Members receive a quarterly magazine, The Bulletin and also a Yearbook (desk diary) free of charge. Membership includes discounts on APEA training courses and the purchase of publications from the APEA website including the 'Guidance for Design, Construction, Modification, Maintenance and Decommissioning of Filling Stations (Revised Nov 2024)', technical advice and access to the industry network.

### Contact Us

 +44 (0) 345 603 5507

 [admin@apea.org.uk](mailto:admin@apea.org.uk) (Jane Mardell)

 [www.apea.org.uk](http://www.apea.org.uk)

 PO Box 106, Saffron Walden,  
Essex CB11 3XT

## Berrys Technologies Limited

### Stand D2

Berrys is a world leader in fuel transport solutions. With a number of innovative products best known for improving maintenance and seamless on-site integration. Bespoke and made to order for each client.

Once labelled a forecourt equipment supplier, Berrys have successfully been at the forefront of technology used across the downstream petroleum industry in recent times. With a number of products revolutionising forecourt installation. Mono chambers, Easy Riser and Fill master, all play a vital part in reducing cost, risk and time on-site.

Paving the way for the future is a common occurrence at Berrys. In 2011 they cracked the mis-fuel phenomenon, with an optic sensor which could determine fuel types by their density values. Providing retailers with a sense of security, never having to worry about cross contamination. However, the core of Berrys success remains close to home. Rapid delivery speeds and in house fabrication - the heart of the business. Manufactured equipment bespoke and made to order for each client.

### Contact Us

 01215 58441

 [enquiries@berrys.com](mailto:enquiries@berrys.com)

 [www.berrys.com](http://www.berrys.com)

 141 Lichfield Road, Aston, Birmingham,  
B6 5SP



## Bever Innovations

### Stand D8

Bever Innovations is a manufacturer of intelligent, high-quality LED solutions for the international fuel retail industry.

As a technical innovator, Bever Innovations has gained a leading position in the fields of:

#### **Intelligent LED Downlights and Area Illumination:**

Higher energy efficiency, wireless communication between lights, configure and connect with Bever app.

#### **LED Price Displays:**

The perfect LED display for your price sign, no compromises on visibility or your corporate identity.

#### **EV-Integration:**

The IC-Smart, a cutting-edge interface converter, seamlessly integrates POS and EV protocol data streams, allowing petrol station owners to display transparent pricing for traditional fuel and electric charging on existing or new LED price signs, all while offering real-time charger availability for EV chargers.

#### **LED Screens:**

The LED screen functions as a price display, information screen, and marketing tool in one.

#### **LED Shop Illumination:**

Energy savings, whilst enhancing customer shopping experience.

#### **Bever Smart Technology:**

Connectivity for operational efficiency and intelligence is at the heart of Bever Innovations' technology and integrated in all our products. Our Bever Dashboard enables remote asset management, while the Bever App facilitates fixture and process management, seamlessly integrating with back-office systems to save and protect your assets.

### Contact Us

 07860 82 88 88

 [hgr@beverinnovations.com](mailto:hgr@beverinnovations.com)

 [fuel.beverinnovations.com](http://fuel.beverinnovations.com)

 ITechniekweg 2, 4301 RT Zierikzee  
The Netherlands

## Chubb

### Stand B11

Chubb is a leading provider of fire safety and security solutions and services for petrol filling stations, forecourts and fuel installation owners and operators, worldwide. Every minute of every day, we use advanced technology to reduce risks by protecting, deterring, detecting, and responding promptly. From Fire Alarms, Extinguishers, CCTV AI Analytics, Intruder and Access Control systems, to inspections, risk assessments, and remote monitoring – we are here to protect your world.

Chubb's bespoke petrol filling station monitoring solutions are designed to address the critical pain points faced by operators today's dynamic fuel retail environment. By leveraging advanced monitoring technology via our Gold NSI-accredited Alarm Receiving Centres and our industry renowned comprehensive, enterprise FM service/supplier management; we offer a unique and fully customisable value proposition to maximise trading hours and revenue whilst reducing staffing costs, enhancing operational efficiency and security and ensuring best practice compliance to petroleum forecourt regulations.

### Contact Us

 +44 (0)7919 214 281

 [Christopher.mursell@chubbfs.com](mailto:Christopher.mursell@chubbfs.com)

 <https://chubbfs.com/uk-en/>

 Chubb House, Shadworth Rd, Blackburn, BB1 2PR

## Clovis Canopies

### Stand B8

Clovis operate as a market leader in the design, fabrication and installation of canopy solutions for EV Charging, Car Wash/Valet and back of house storage/welfare.

Clovis to date have installed in excess of 200 forecourt EV Charging Canopies for leading independent forecourt operators across the entire UK. All work is carried out to the latest standards in engineering (including full structural calculations) and installed by a team of SPA Accredited Operatives.

We manage the process from initial site visit to understand the Clients requirements, through installation and handover.

Please contact us to arrange your site assessment to allow for a detailed proposal with design visuals.

### Contact Us

 01622 873900

 [Sales@clovis.co.uk](mailto:Sales@clovis.co.uk)

 [www.clovis-canopies.co.uk](http://www.clovis-canopies.co.uk)

 104 Branbridges Road, East Peckham  
Tonbridge, Kent, TN12 5HH



## Elaflex

### Stand D6

ELAFLEX is a specialist company in safe connections for the transfer of dangerous goods and sensitive fluids. Our strength are standards compliant, long-lasting hoses, fittings, couplings, expansion joints, hose reels and nozzles. As an internationally family company with a long history, we combine experience and competence. In the past, it was commonplace to use products for decades. The modern consumer world has long since taken a different path, and the trend towards short-lived disposable products has also affected many sectors of industry. For some, this path is attractive; after all, the market rewards low prices with high demand. However, in manufacturing this results in a cycle of increasingly inferior goods, higher wear and tear, greater use of scarce resources and more waste. Elaflex takes a different approach. Our products are low maintenance with an outstanding life expectancy across the board. The low cost of ownership compensates for a higher purchase price many times over. The economic advantage for our customers is only one side of the equation. The environment also benefits directly when products are not designed with planned obsolescence but are replaced far less frequently. The durability protects resources, reduces waste and therefore improves the carbon footprint.

### Contact Us

-  01992 452950
-  [sales@elaflex.co.uk](mailto:sales@elaflex.co.uk)
-  [www.elaflex.co.uk](http://www.elaflex.co.uk)
-  Riverside House, Plumpton Road, Hoddesdon, Hertfordshire, EN11 0PA

## Fast Trak Ltd

### Stand A12

Fasttrak are the leading Forecourt supplier for instore promotions, innovative products, core lines, licenced and seasonal products. Fasttrak have been specialising in FMCG items non-food from Car accessories to impulse & seasonal products for 20 years. We work with major brands and licenced products which are represented worldwide. Our products are high Quality, deliver exceptional Rates of Sale and margins. Best Return on Investment in the Market.

Our portfolio is forever evolving to reflect new consumer demands and trends and include the following products.

- Top Gun Maverick Sunglasses
- Bench Designer Sunglasses
- Marvel Caps & Beanie
- Disney Caps & Beanie
- Pump Top Promotions
- Powerfull Mobile Phone Charging & Accessories
- Flava Designer Luxury Car Scents
- Powerfull Task Lighting
- Winter Clothing & Associated Products
- Night vision & Reading Glasses
- Top Selling Vapes from Across the Industry

### Contact Us

-  0161 945 7238 +44 7944 821 432
-  [Steve@fasttrakltd.co.uk](mailto:Steve@fasttrakltd.co.uk)
-  [www.fasttrakltd.co.uk](http://www.fasttrakltd.co.uk)
-  Unit G, Ennis Close, Roundthorn Industrial Estate, Manchester, M23 9LE

## Flowtech

### Stand B7

At Flowtech, we pride ourselves on our commitment to innovation and excellence in design and installation. With over 150,000 meters of BRUGG Flexwell LPG pipework installed across 1,500 sites in the UK, we deliver low-maintenance, reliable performance. As the sole supplier of BRUGG flexible pipework in the UK and Ireland, our impact is significant.

We have supplied over 2,000 Ebsray Regenerative Turbine LPG pumps, ensuring efficient fuel distribution nationwide. For over 20 years, our SGB Leak Detection systems have guaranteed a leak-free environment, utilizing advanced pressure and vacuum monitoring technologies for precise testing.

In addition to our superior products, Flowtech provides comprehensive planned maintenance and training programs, empowering client engineers to expertly install and maintain pipework, leak detection systems, and valves. Our dedication extends to backup generator fuel supply systems, ensuring reliability for high-rise buildings and hospitals. Together, we are shaping a safer, more efficient future.

### Contact Us

-  +44 (0)1388 813433
-  [salescountydurham@flowtech.co.uk](mailto:salescountydurham@flowtech.co.uk)
-  <https://www.flowtech.co.uk/>
-  Unit 43 Enterprise City, Meadowfield Avenue, Spennymoor, County Durham, DL16 6JF





# Industrial Services

Scotland's leading independent fuel equipment and supply-chain operator



**MECHANICAL**



**ELECTRICAL**



**FUEL**



**INDUSTRIAL-SERVICES.CO.UK | 01334 838793 | INFO@INDSERV.CO.UK**



## Forecourt Solutions Ltd

Stand D10

Based in the UK, Forecourt Solutions is a leading 20-year-old manufacturer of lightweight composite manhole covers, containment products, solutions & component parts for the Petroleum, EV, Road, Water & Construction Industries.

Based in the UK, Forecourt Solutions is a leading 20-year-old manufacturer of lightweight composite manhole covers, containment products, solutions & component parts for the Petroleum, EV, Road, Water & Construction Industries.

The Heart of our Product Range:

### Composite Manhole Covers

- Lightweight high strength composite manhole covers (D400, C250, B125)

### Chambers

- Extensive range of containment chambers & sumps

### Drawpits

- Electrical Drawpits

### DuctSeals

- Watertight duct and cable entry seals

### Composite Grates

- Lightweight composite water drainage grates

### Safety Grates

- Lightweight retrofittable safety grates

**We look forward to talking to you**

### Contact Us

+44 (0)1278 428833

[info@forecourtsolutionsltd.com](mailto:info@forecourtsolutionsltd.com)

[www.forecourtsolutionsltd.com](http://www.forecourtsolutionsltd.com)

## Fuel Storage Solutions

Stand A11

Fuel Storage Solutions was the recipient of the Kings Award for Innovation in 2023 for their pipework solution APIApipe™. This fully bonded stainless steel 'fit and forget' pipework engineering system is the safest and most robust system available on today's market and the leak detection system in both the inner and outer pipes can be connected to BMS to instantly shut down systems.

Fuel Storage Solutions have a dedicated projects team who can deliver quality and value on projects ranging from fuel polishing unit installations through to full system upgrades, including changing to HVO.

Be sure to visit stand A11 to see APIApipe™ for yourself and speak to the fuel storage experts

### Contact Us

01274 813 033

[sales@fuelstoragesolutions.co.uk](mailto:sales@fuelstoragesolutions.co.uk)

[www.fuelstoragesolutions.co.uk](http://www.fuelstoragesolutions.co.uk)

Marin House, 19 West Lane, Thornton  
Bradford, West Yorkshire, BD13 3JB

## Geberit

Stand B10

The globally operating Geberit Group is a European leader in the field of sanitary products. Geberit operates with a strong local presence in most European countries, providing unique added value when it comes to supply and drainage systems. With know-how and experience gathered over decades, Geberit develops products that guarantee safe, efficient and reliable solutions for a wide range of specialist

applications. Our supply and drainage systems can transport oil, gas, compressed air and many other media whilst fulfilling the most demanding safety standards in industrial applications. Geberit Mapress in stainless steel and carbon steel is suitable for transporting fuels and oils. Our pressing systems have been in use in fuel and oil supply pipes for almost 20 years, particularly in power plants, workshops and petrol stations. The industrywide experience of the Geberit team ensures consistently high standards across every application.

### Contact Us

01926 516800

[marketing.gb@geberit.com](mailto:marketing.gb@geberit.com)

[www.geberit.co.uk/home](http://www.geberit.co.uk/home)

Geberit House, Edgehill Drive, Warwick,  
CV34 6NH

## Gilbarco Veeder-Root **Stand B2**

Gilbarco Veeder-Root is the worldwide technology leader for retail and commercial fuelling operations, offering the broadest range of integrated solutions from the forecourt to the convenience store and head office. For over 150 years, Gilbarco has earned the trust of its customers by providing long-term partnership, uncompromising support, and proven reliability. Product portfolio includes fuel dispensers, media, point-of-sale systems, payment, tank gauges and fleet management systems.

With EV at the forefront of the fuelling Industry, 2024 saw GV-R launch "Konect". With a simple goal – to do charging better. Konect offers a turnkey electric vehicle (EV) charging infrastructure ecosystem, enabling seamless integration with existing fuelling, payment, and service offerings. Our end-to-end EV charging ecosystem makes it easy for drivers to stay mobile and effortless for charge point operators (CPOs) to focus on your core operations. As part of the Vontier Family, GV-R are proud to be working at the forefront of solving next-gen transportation and mobility challenges. Together, we're enabling the way the world moves.

### Contact Us

 +44 1268 533090  
 [gvr.uk.forecourtdespatch@gilbarco.com](mailto:gvr.uk.forecourtdespatch@gilbarco.com)  
 <https://www.gilbarco.com/eu/>  
 Gilbert Barker House, Burnt Mills Rd,  
Burnt Mills Industrial Estate, Basildon  
SS13 1DT

## Global-MSI **Stand B1**

**Global-MSI** is the market leader with an excellent pedigree and enviable reputation in the design, manufacture, and construction of forecourt structures, including canopies, retail outlets and carwash buildings. As market leader Global-MSI is also at the forefront in the design and supply of canopies for alternative fuels including E.V. and hydrogen.

Global-MSI is the contractor of choice for forecourt structure alterations, refurbishment, maintenance, and damage repair services. Global-MSI maintains the most comprehensive reference library of original drawings and structural calculations for thousands of operational and former petrol filling stations across the UK & Europe.

**Petrol Sign** is a leading European supplier of branding signage for petrol forecourts, with in-house manufacture of all branding materials and signs. Petrol Sign can supply all branding requirements from full site rebranding to individual vinyl labels. As well as branding supply and installation, Petrol Sign also carry out full repairs to damaged signage.

### Contact Us

 +44(0)1302 361558  
 [info@global-msi.com](mailto:info@global-msi.com)  
 [www.global-msi.com](http://www.global-msi.com)  
[www.petrol-signuk.com](http://www.petrol-signuk.com)  
 Balby Carr Bank, Doncaster, DN4 8DH




## GreenChem Solutions Ltd **Stand D11**

GreenChem is an innovative producer of AdBlue® and the hardware required to dispense safely into your vehicles. We have been manufacturing and supplying AdBlue® since 2005.

GreenChem is one of the UK's oldest and largest AdBlue® manufacturers and Europe's 2nd largest AdBlue® producer and distributor.

GreenChem offers reliability and flexibility with a large fleet of dedicated bulk delivery tankers combined with an extensive network of its exclusive production sites and distribution centres - a product for every customer's need.

### Contact Us

 +44 (0)1296 678548  
 [uk@greenchem-adblue.com](mailto:uk@greenchem-adblue.com)  
 [www.greenchem-adblue.com](http://www.greenchem-adblue.com)  
 Midshires House, Smeaton Close  
Aylesbury, Bucks, HP19 8HL



## Green Spark

### Stand A21

With innovative approaches to providing compliance and drainage services, Green Spark is the trusted choice for many leading national brands in the PFS, 3PL, and retail sectors.

- Pollution prevention - providing proactive brand protection via knowledge and infrastructure control - Major brands need major protection.
- Site drainage systems have a liability as pollution pathways into the environment. Green Spark manages this pollution risk - **before it happens**: "low culpability" versus "negligent".
- Contact us to discuss what our **centralised standards** are which reveal so much about your bespoke multi-site drainage systems and how to mitigate pollution risk at source.

Come along to our stand at APEA, and never endure a long wait to solve a drainage problem again.

### Contact Us

-  0330 440 4800
-  [info@thegsgroup.com](mailto:info@thegsgroup.com)
-  [www.thegsgroup.com](http://www.thegsgroup.com)
-  Lakeside Business Park, Carolina Way, Doncaster, South Yorkshire, DN4 5PN

## GripHero

### Stand A7

With a decade of specialising in fuel handling consumer safety practices, GripHero are leading global experts in the consumer safety laws that govern fuel handling at petrol stations.

These laws can be summarised by the simple mantra: "Warn, Inform, Instruct and Protect"; and easily complied with by displaying the correct CLP hazard labels, using correct PPE, provided in the correct location.

The precedent has now been set for overlooking these laws, with some high-profile legal consequences becoming public this year; for knowingly failing to warn, inform, instruct and protect consumers about the health hazards within fuel products. The good news is compliance is quick, simple and inexpensive with GripHero's consumer safety system.

GripHero's experience and expertise of global consumer safety laws, from consulting on a growing number of fuel exposure legal actions, is helping us to help the industry avoid legal and insurance complications. We're here to help.

### Contact Us

-  01837 811035
-  [info@griphero.com](mailto:info@griphero.com)
-  [www.griphero.com](http://www.griphero.com)
-  Units 1&2, Hatchmoor Industrial Estate, Hatherleigh, Devon, EX20 3LP

## HYTEK (GB) Ltd

### Stand A16

We are excited to have joint stands with our friends at UNICODE outdoor payment systems. HYTEK has an agreement with UNICODE SYSTEMS for the sales and distribution of their products in the UK.

HYTEK are your Fuel Transfer Solutions Experts. Having started off almost 40 years ago, offering just one commercial fuel pump, today we supply much more than just fuel and dispensing equipment. Through our own HYTEK ENGINEERED products, as well as our Pumptronics and O.L.E. brands, we are both one of the UK's leading commercial pump manufacturers and tank gauge manufacturers.

### Contact Us

-  +44 (0) 1279 815 600
-  [sales@hytekgb.com](mailto:sales@hytekgb.com)
-  [www.hytekgb.com](http://www.hytekgb.com)
-  Delta House, Green Street, Elsenham, Bishops Stortford, Hertfordshire, CM22 6DS, United Kingdom



## Ingeni Renewables

### Stand B9

With over 60 years' experience in civil engineering and electrical projects in the forecourt retail sector, Ingeni Renewables was created to meet the growing demand for green solutions. With its roots as a department in a well-established electrical company, it became an independent company in January 2023.

The company had an initial focus on solar photovoltaic (PV) and has now expanded its services to include energy storage solutions (BESS) and electric vehicle (EV) charging. It offers its services nationwide, operating in the small commercial space. It is able to deliver a range of services tailored to the customer's requirements up to an including a full turn-key solution. Its ethos is founded in strong customer support, as needed, from initial assessment to installation and beyond.

### Contact Us

-  01543 728 148
-  [info@ingeni-renewables.co.uk](mailto:info@ingeni-renewables.co.uk)
-  <https://ingeni-renewables.co.uk/>
-  Crestacre, Barracks Lane, Walsall, WS9 9DL



# Steve Williams Construction West Midlands Ltd

Quality Matters



## Services

- Forecourt Redevelopments
- Fuel Installations
- Re-pumps
- Site Maintenance
- Jetwash and Carwash Installations
- Drainage Design
- Fuel Sampling
- Septic Tank and Treatment Plant Installation and Maintenance
- Drainage and Interceptor Installation and Maintenance
- HPWJ Services
- Drain Unblocking/CCTV Surveys
- EV Installations
- Tank and Line Testing

Email : [Admin@swcwmltd.co.uk](mailto:Admin@swcwmltd.co.uk)

Tel: 07479680798

Unit 1 A Chadwick Bank Industrial Est -Kidderminster-Worcester-DY13 9QW



## JSM Developments (part of Crown Oil Environmental Limited)

**Stand D14**

JSM Developments, now part of Crown Oil Environmental, has over 40 years' experience providing a range of specialised fuel and tank-related services to the downstream market, including forecourt owners, petroleum suppliers and major retailers.

We provide cutting-edge industrial services across all areas of fuel management, helping to optimise fuel operations to maximise efficiency and avoid the inconvenience and high-cost implications of downtime.

Our services include:

- Forecourt fuel services
- Contaminated fuel removal
- Rafibra tank lining system
- Tank cleaning and inspections
- Pipework systems specialists
- Pressure / Vacuum testing

Rafibra ES partnership - We are proud to be the only UK fuel services provider to be in partnership with Rafibra ES, who have been the industry leaders in the field of integral maintenance and atmospheric tank repair since their founding in 1987.

This partnership gives our customers direct access to their specialist knowledge and cutting-edge technology in the cleaning, repair and conversion of tanks.

### Contact Us

-  01377 259374
-  [info@jasmdevelopments.com](mailto:info@jasmdevelopments.com)
-  [www.jasmdevelopments.com](http://www.jasmdevelopments.com)
-  Crown House, Heap Bridge, Bury, BL9 7JP

## Leafield Environmental Ltd

**Stand D12**

Leafield Environmental is a leading manufacturer of forecourt amenity units, litter bins, recycling bins and durable self-standing sign boards, used by major convenience and fuel retailers across Europe.

Our in-house designers have vast experience in realising customers' requirements in the most innovative and efficient manner.

We manufacture using advanced rotational moulding techniques that enable us to produce consistent, high quality, extremely durable products.

These products can be produced in up to 100% recycled material\* or corporate colours\* to enhance and reinforce the visual branding experience.

Many ranges provide the facility for attaching promotional messages and personalisation is an option on virtually all products.

Leafield also offers a full life cycle program\* to recover outdated and redundant plastic products providing a closed loop solution and allowing customers to meet their green credentials, contact us to find out more.

\*Restrictions apply

### Contact Us

-  +44 (0) 1225 816541
-  [recycle@leafieldenv.com](mailto:recycle@leafieldenv.com)
-  <https://leafieldrecycle.com/>
-  Leafield Ind Est, Leafield Way, Corsham SN13 9UD

## Ledbury Welding Ltd

**Stand B6**

Ledbury Welding & Engineering LTD are a leading fuel storage solutions provider. Specialising in above ground storage solutions for diesel, petrol, oil and other highly flammable products. With capacities of up to 200,000 litres (diesel) 80,000 litres (petrol), all fully compliant with relevant regulations. We excel in custom design, manufacture, technical support, CAD services and more, so that your fuel tank perfectly matches your requirements.

### Contact Us

-  01532 632222
-  [sales@lweltd.co.uk](mailto:sales@lweltd.co.uk)
-  [www.lweltd.co.uk](http://www.lweltd.co.uk)



Fuelling solutions provided by Ledbury Welding & Engineering can be found at supermarkets, datacentres, transport hubs and service depots throughout the United Kingdom and Europe. Customers include, large supermarkets, genset providers, haulage firms, coach operators, local authorities and emergency services. Depot fuel storage provides additional operational resilience, by providing a precaution against any disruption to normal supplies.

Above ground bunded tanks allow maximum flexibility as operational requirements change. Designed for a service life in excess of 20 years, LWE tanks will hold their value as an asset. Tanks can be reassigned, either to add capacity to existing fuelling facilities or re-located to new depots.

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## MADIC UK

### Stand D7

MADIC UK, a company of MADIC group, provides world-class technology and support to convenience and fuel retailers globally. Including EPOS, back office, head office, forecourt equipment supply & service and construction. **Over 35% of forecourt retailers in the UK use our products and services** – reflecting our expertise and experience in the sector. Our support team consists of field engineers, remote technical support, and some of the most knowledgeable forecourt and retail experts in the industry.


We offer nationwide support to the country's largest retailers through to single site operators with the same high level of service. Our evolution suite of applications – evoPOS, evoBackOffice and evoHeadOffice – has been specifically developed for the convenience and fuel sector. Designed to deliver advanced functionality and easily connect to best-in-class third-party apps and services. Our Forecourt Equipment Supply and Service division includes the industry leading Tatsuno dispenser range and we have extensive knowledge of installing and servicing all makes and models of forecourt equipment. With engineers located nationally, and in-house technical support centre manned 24/365.

### Contact Us

 0330 4339 620

 [contact@madic-uk.com](mailto:contact@madic-uk.com)

 [www.madic-uk.com](http://www.madic-uk.com)

 Bramley House, The Guildway, Old Portsmouth Road, Guildford, GU3 1LR

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## MannTek

### Stand A20

Manntek are the world's market leader for volume and innovation for Safety Dry Disconnect and Safety Breakaway Couplings for the Fuel Sector. We offer the quickest lead times and most comprehensive range of specialist Dry Disconnect Couplings to suit 99.0% of known petro carbon applications.

Manntek are the world's market leader for volume and innovation for Safety Dry Disconnect and Safety Breakaway Couplings for the Fuel Sector. We offer the quickest lead times and most comprehensive range of specialist Dry Disconnect Couplings to suit 99.0% of known petro carbon applications.

We offer bespoke solutions from our factory in Mariestad Sweden with a size range of ¾" to 8"nb. Our Dry Disconnect Couplings are made to NATO Standard Stanag 3756 and interchange with all other leading brands of Stanag couplings.

Trials can be arranged with sample couplings supplied at greatly reduced prices.

### Contact Us

 07985 202886

 [Chris.franks@manntek.se](mailto:Chris.franks@manntek.se)

 [www.manntek.se](http://www.manntek.se)

 Manntek AB, Strandvägen 16, 54231, Mariestad, Sweden

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## NAL and FILOform

### Stand D3

NAL & FILOform are leading suppliers for pole retention sockets and approved APRA cable transit solutions. The FILOform product range is used across a wide range of petrol forecourt applications via its FILOseal+ and FILOseal HD/Fire systems, which are ATEX approved and can provide up to 4 hours of fire protection, the highest levels of flood protection, and gastight integrity, providing more than 50 years of long-term sealing protection.


NAL's retention sockets for pump protection, guard rails, and signage offer simplified maintenance, removal, and protection of critical infrastructure. NAL's range of EV solutions for forecourts have been designed to accommodate a range of charger solutions while providing ease and futureproofed installation.

### Contact Us

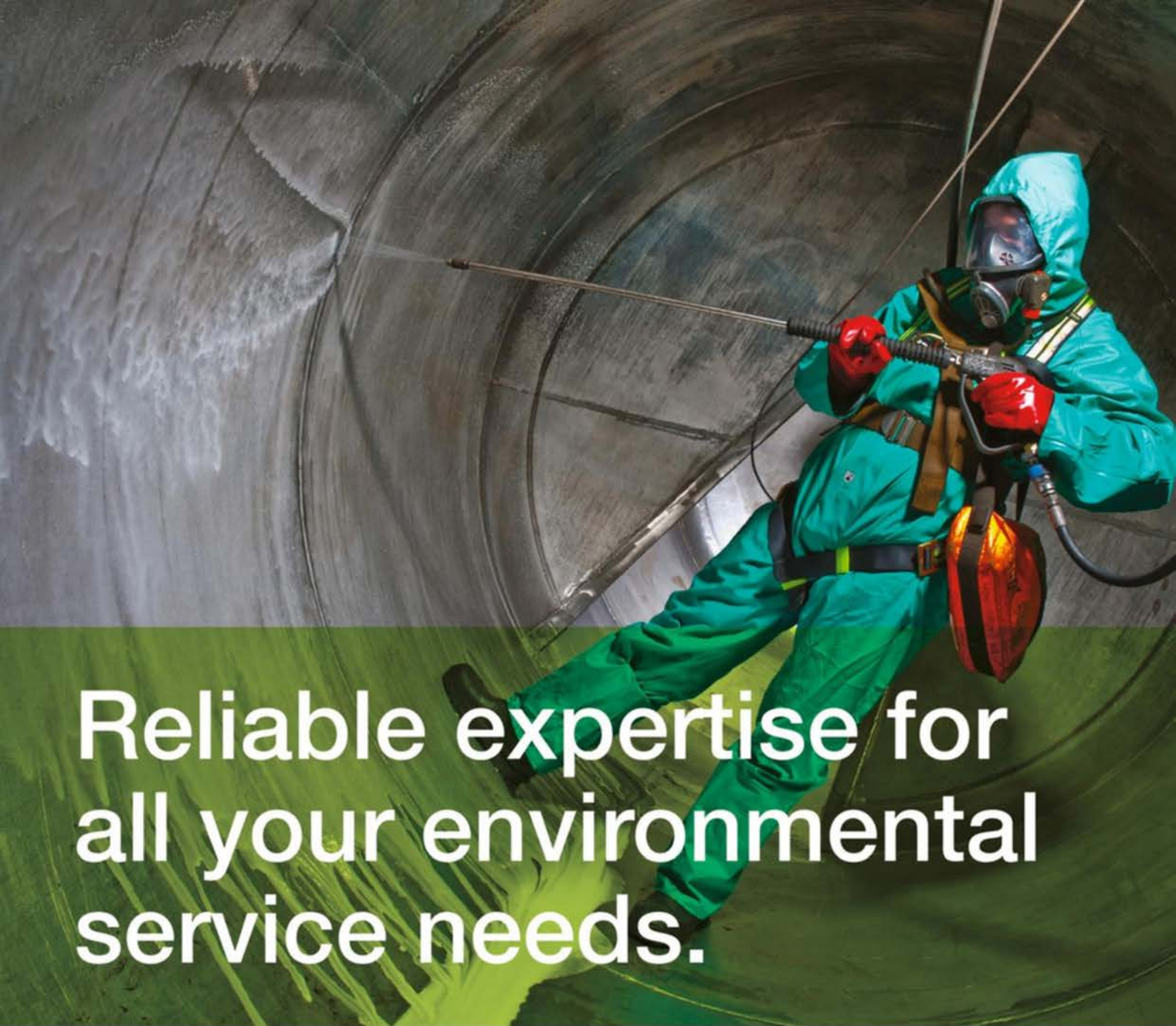
 +44 118 334 2200

 [salesUK@filoform.co.uk](mailto:salesUK@filoform.co.uk)

 [www.filoform.co.uk](http://www.filoform.co.uk)

 15 Varholm Road, Stamford, Tallington, PE9 4RL





# Reliable expertise for all your environmental service needs.

- Tank & Industrial Cleaning
- Forecourt Services
- Tanker Services
- Civils & Maintenance
- Foaming
- Fuel Polishing
- 24 Hour Spill Response
- Waste Management

For more information about Ancorra Environmental Services





## Nupi Industrie Italiane S.p.A **Stand D9**

NUPI INDUSTRIE ITALIANE with its 6 factories across the world is the world's largest manufacturer of fuel HDPE pipe.

Its brand of SINGLE and DOUBLE WALL SMARTFLEX™ pipework system is suitable for conveying petroleum products, alcohols and alcohol-gasoline mixtures underground.

SMARTFLEX™ has over 100 global approvals like: IP, ERA, UL971, KIWA, SKZ, DiBt and many more.

It offers 30-year warranty and has been installed by every major global and national oil company in 145 countries on 6 continents.

It is approved for use with suction and pressure systems. Its use is versatile: service stations, marinas, heliports, generator projects, data centre etc.

The SMARTFLEX™ welding unit is the only one on the market that offers welding and pressure test report of the installation. Thanks to barcode technology, human errors are reduced to minimum.

NUPI recently celebrated 50-year anniversary and 10 years of NUPI UK warehouse.

NUPI UK is based in the Midlands and offers same day collection or next day delivery options, as well as training and project consultations.

### Contact Us

 07736 751 161

 [Maja.nedic@nupinet.com](mailto:Maja.nedic@nupinet.com)

 [www.nupiindustrieitaliane.com](http://www.nupiindustrieitaliane.com)

## PEIMF+

### Stand D13

Key benefits of membership

Influence legislation affecting suppliers and contractors to filling stations and commercial fuel facilities.

Regular support in INSITE magazine.

PEIMF website: members' only area for technical help Members' pages, promoting your expertise, specialisms and qualifications.

Annual membership only £195 (+vat).

INSITE magazine: Published quarterly, INSITE is a high quality, full colour, A4 publication.

It is precisely targeted at companies and organisations, operating in the downstream petroleum industry in the UK and Ireland. INSITE offers members unique, unrivalled opportunities for regular PR and advertising coverage to a precisely controlled circulation of 1500 key individuals.

### Contact Us

 01474 321999

 [david@peimf.com](mailto:david@peimf.com)

 [www.peimf.uk](http://www.peimf.uk)

 PO Box 152, Gravesend, Kent, DA12 1ZZ

## Petroassist UK Limited

### Stand D5

**Petroassist UK - Leading service provider to the UK & Ireland fuel retailing industry**

Petroassist UK Ltd is part of the Petrotec Group of Companies. We are a petrol station forecourt specialist contractor with more than 50 years' experience in the oil industry.

**Fuel Pumps, EV Chargers & Technology Solutions**

We supply, install, and maintain a broad range of forecourt equipment including fuel pumps & dispensers, EV chargers, payment and automation solutions, tank gauges and other ancillary equipment.

**Nationwide Service Coverage**


With more than 50 multi-skilled field service engineers we offer a broad range of services nationwide. Whether you require maintenance of fuel pumps or tank gauges, a small equipment installation, or a complete upgrade of your fuel infrastructure installation, we can tailor our services to suit your business needs.

Petroassist UK are part of the Petrotec Group a leading manufacture of Fuel Pump & Dispensers, EV Charging Solutions, Outdoor Payment, Car Wash & Jet Wash Solutions.

We look forward to meeting you at APEA Live and discussing how Petroassist can help your business grow with the help of our products & services.

### Contact Us

 0131 4405810

 [uk.sales@petroassist.uk](mailto:uk.sales@petroassist.uk)

 [www.petroassist.uk](http://www.petroassist.uk)

 Unit 1 Dryden Court, Bilston Glen Industrial Estate, Loanhead, EH20 9HT



## PFS Fueltec Ltd

Stand A4

PFS Fueltec is your trusted partner in the world of fuel system equipment. As a leading distributor in the UK, we offer a comprehensive range of products, from fill point and signage spares to pipework to tank gauges, all available for fast delivery. Our expertise and one-stop-shop approach make us the go-to choice for Fuel System Installation Contractors and Filling Station Forecourt owners. Partner with us for top-quality solutions and expert guidance

### Contact Us

- 01376 535260
- [pfssales@pfsfueltec.com](mailto:pfssales@pfsfueltec.com)
- [www.pfsfueltec.com](http://www.pfsfueltec.com)
- Unit 1 Great Domsey Farm, Domsey Chase, Feering, CO5 9ES

## Premier Service Ltd

Stand A22

Providing pump and gauge maintenance throughout the UK, with in-house workshops enabling support for many makes and models. Increasing your ROI by keeping your equipment going for longer! We also provide retail pump controllers and commercial fuel management systems.

APEA Live Product Categories

- Electrical inspection and testing
- Forecourt maintenance and conditioning
- Fuel management systems
- Pipework contractor and services
- Pump manufacture, installation and services
- Tank manufacture, installation and services

### Contact Us

- 01442 500830
- [gareth.owen@premiergroup.org.uk](mailto:gareth.owen@premiergroup.org.uk)
- <https://www.premierserviceltd.co.uk>
- Premier Service Ltd, Upper Bourne End Lane, Hemel Hempstead, HP1 2UJ

## Risbridger Ltd

Stand A6

100 Years of Risbridger. Since their early beginnings in 1922, three generations of the Risbridger family have been designing, developing and manufacturing quality solutions for the oils and petroleum fluids markets. A comprehensive, well established product range including vapour and Ad-Blue shear valves. The ease of installation for the RIS-FLANGE family of components along with multiple configurations of RIS-STOP overfill protection devices are well known to the forecourt community and are shipped around the world.

More recently the INNOVENT low level vent system won the APEA Innovation award, maintaining the company's reputation for innovative new products ademark of the business for the last 100 years into the next centenary.

100 years after the company was first formed, we are celebrating with the latest overfill device, the DEAD- STOP, a zero-leak rate valve aimed at the generator and smaller tank market.

With other new products under design Risbridger are striving to carry the reputation of engineering excellence that has been the trademark of the business for the last 100 years into the next centenary.

### Contact Us

- 01737 372 680
- [info@risbridger.com](mailto:info@risbridger.com)
- [www.risbridger.com](http://www.risbridger.com)
- 25 Trowers way, Holmethorpe Industrial Estate, Redhill Surrey, RH1 2LH

## SCW Equipment

Stand A14

SCW EQUIPMENT, the official UK dealer for BKF CARWASH, supplies premium self-service car wash equipment.

We provide comprehensive support to investors at every stage, from consulting and planning to installation and maintenance. With industry-leading technology, we ensure your car wash business is set up for success.

### Contact Us

- 07580802000 (Andrew Coltun)
- [www.bkfcarwash.eu](http://www.bkfcarwash.eu)
- Correspondent address: 2 Shercroft Close, Broadclyst, Exeter EX5 3DZ
- SCW EQUIPMENT, 104 Teignmouth Rd, Torquay, TQ1 4EX



## Suresite Ltd

Stand D1

Suresite Group are specialists in payments, training & health & safety. Their payments offering includes an end-to-end solution; from payment processing to gateways and terminals. Suresite Health & Safety offers risk assessments for your sites, to ensure you're operating a safe and compliant premises. Suresite Training provides employee training programs which contribute to enhancing the knowledge and skills of employees.

Enhanced knowledge will have a positive impact on workforce productivity; bolstering profits, efficiency, and protecting your business. Many businesses of all types and sizes partner with Suresite to help simplify and innovate the way they work. Through their online marketplace - Suresite Connex, they offer a collection of value-driving and business-simplifying retail and forecourt products to give you the technology, information, and choice you need for your business to thrive.

### Contact Us

01772 790 901

[customerservice@suresite.co.uk](mailto:customerservice@suresite.co.uk)

[www.suresite.co.uk](http://www.suresite.co.uk)

4a Millennium City Park, Barnfield Way,  
Preston, PR2 5DB

## Swan Civil Engineering

A10

Swan Civil Engineering provide D&B projects as well as consultancy services. The Swan Civils team have a long track record of working with multiple blue-chip clients on their construction projects, as well as same business day response covering reactive and planned small works.

One of our core specialities from inception of the business has been site decommission and demolition works.

We use the safest working techniques dependant on the situation of the tanks and ground conditions, running efficient and cost effective decommissioning services. From removing several small tanks to a large forecourt and associated demolition, our team will manage the project from inception to completion.

Works include:

- Installation of EV infrastructure
- Structural design
- Interceptor and drainage install and maintenance
- Demolition
- Demolition and decommissioning of PFS's
- Installation of EV infrastructure
- Concrete and Tarmac works

Swan also conduct various maintenance works around petrol filling stations, with our UKPIA and CSCS accredited staff.

### Contact Us

[karen@swan-ce.co.uk](mailto:karen@swan-ce.co.uk)

Lockey Suite, The Nostell Estate Yard,  
Nostell, Wakefield, WF4 1AB

## Tate Business Group

Stand B5

At Tate, we constantly research and add new products to an ever-expanding portfolio. We keep up to date so we can always offer the best products at the best value to our extensive forecourt customers' needs.

Cleaning & hygiene solutions are a large part of our product offering. We have a range of exceptional products to help you maintain a clean and healthy forecourt environment, including **Pump Cleaners, Concrete Cleaners & Fuel Spill Digesters**.

Stop shopping around for supplies and consolidate your requirements with one comprehensive supplier. With Tate, you can save yourself both time and money, and ensure you never run out of anything again.

Key categories we specialise in are :

- Specialised Forecourt Cleaning
- Black Sacks & Liners
- Shop Cleaning
- Concentrate Chemical Range
- Paper Towels & Rolls
- Washroom & Toilet Supplies
- Gloves
- Mops, Brooms & Buckets
- Food Service
- Dispensers

### Contact Us

01582 500200

[enquiries@tatebg.com](mailto:enquiries@tatebg.com)

[www.tatebg.com](http://www.tatebg.com)

Unit 21, Ascent Business Park North,  
Fraserfields Way, Leighton Buzzard, LU7 3RJ





**Crown Oil**  
**Environmental**

**PROUD SPONSORS OF THE  
2024 APEA AWARDS**



**Crown Oil Environmental is a UK-leading expert fuel services provider with a long history of innovation and excellence.**

We provide a comprehensive range of fuel maintenance solutions across the UK, ensuring that our customers' fuel and associated infrastructure is protected against degradation, contamination and potentially devastating system failure.

Our team of experts have the knowledge and experience to provide the fuel services that you need - get in touch today to find out how Crown Oil Environmental can help your business.

### **Our services include:**

- ✓ HVO fuel switchover
- ✓ Forecourt fuel services
- ✓ Contaminated fuel services
- ✓ Fuel uplift & buybacks
- ✓ Tank lining systems
- ✓ Tank cleaning & inspections
- ✓ Pipework system solutions
- ✓ Pressure/vacuum testing

### **Why not switch to HVO?**

We can seamlessly switch your business from your current fuel to 100% renewable HVO, including end-to-end project management, fuel uplift, tank cleaning, and the delivery of your new fuel. Find out more on our website or by calling our expert team today!



**0330 123 3399**



**[crownoilenvironmental.co.uk](https://crownoilenvironmental.co.uk)**



## The Jordon Group

Stand B4

Proudly supporting the Forecourt Industry since 1965, The Jordon Group is a dynamic & innovative company that excels in providing complete solutions across the petroleum sector. Operating nationwide and servicing industry leaders such as EG Group and Motor Fuel Group, expertise are, but not limited to, shopfitting, refrigeration & air conditioning. The Jordon Group prides itself on offering the highest quality products and services at affordable prices, including design, installation, maintenance, repair, and aftercare.

### APEA Live Product Categories

- Shopfitting, redevelopment, refurbishment, project management, CAD design
- Refrigeration equipment installation, fully qualified in-house refrigeration engineers
- Heating, Ventilation, and Air Conditioning
- Energy reducing solutions
- Aftercare service and maintenance support team

### Contact Us

-  0800 716 523
-  [paul@jordon.co.uk](mailto:paul@jordon.co.uk)
-  <http://www.jordon.co.uk>
-  Quebec Street, Oldham, OL9 6QL

## The Oil Market Journal

Stand A19

The Oil Market Journal (OMJ) helps service station operators expand their margins by providing live B7 diesel and E10 petrol prices enabling them to time purchases of fuel and take advantage of price movements. OMJ also provides Platts wholesale prices enabling operators to track supplier cost prices. Other prices from OMJ include AdBlue wholesale prices and Argus HVO prices.

In addition, the OMJ Catalyst Service provides local pump prices for over 4,500 service stations across GB enabling clients to monitor selling prices, helping clients price their fuel at a competitive rate.

OMJ Services are delivered to clients via an easy-to-use website and smartphone app. For more information contact Ruth Fannin on 028 6632 9999 or email: [rf@the-omj.com](mailto:rf@the-omj.com)

### Contact Us

-  028 6632 9999
-  [support@the-omj.com](mailto:support@the-omj.com)
-  [www.the-omj.com](http://www.the-omj.com)
-  1A Blackstick Road, Killyhevlin, Enniskillen, Co. Fermanagh, Northern Ireland, BT74 4EB

## TSG

Stand C2

TSG is a European leader in multi-energy distribution solutions, supplying equipment and services to forecourts, commercial/private fleet operations and the transport sector in the UK, Europe and Africa.

TSG UK provides a substantial portfolio of solutions and services to all retail and non-retail energy distribution operators, supporting conventional fuels and new greener alternatives, such as electricity, gas and hydrogen, across its seven business lines: TSG Retail, TSG Charge, TSG Fleet, TSG Gas, TSG Systems, TSG Solar and TSG Technics (forecourt and Car wash solutions).

As the UK moves toward more renewable energy sources, TSG UK is taking a proactive approach in assisting forward-thinking forecourt owners with the transition from traditional fossil fuels to sustainable fuelling solutions.

TSG UK works in conjunction with UCP Choice and Skerritt Electrical (both TSG companies) to supply high-voltage connections, electrical design and build projects, cabling and solar power systems, together with battery storage. Furthermore, via its DRB UK brand, TSG provides signage and branding solutions, electrical services, electric vehicle (EV) charge point installations, and forecourt maintenance.

Here at TSG UK, we offer a full range of forecourt solutions including; EV chargers, point-of-sale/back-office-systems (POS/BOS), UK manufactured dispensers, fuel management systems, shopfitting, car and truck wash solutions, forecourt media, payment systems, site audits and DSEAR assessments and much more.

With a wealth of experience in diverse business environments and backed by an extensive team of service engineers and field technicians, TSG UK operates a comprehensive service and maintenance programme for its customers, to maintain equipment uptime and ensure operational productivity.

Follow us on LinkedIn: <https://www.linkedin.com/company/tsg-uk>

### Contact Us

-  0333 015 3001
-  [enquiries.uk@tsg-solutions.com](mailto:enquiries.uk@tsg-solutions.com)
-  [www.tsg-solutions.com/uk](http://www.tsg-solutions.com/uk)
-  TSG UK By Longforgan, Dundee, DD2 5HU



## UNICODE SYSTEMS

Stand A18

UNICODE SYSTEMS – TRADITION & INNOVATION FOR 30 YEARS  
WE DELIVER COMPLETE IT SOLUTIONS FOR PETROL STATIONS

UNICODE SYSTEMS is a leading provider of information systems for retail fuel sales based in the Czech Republic. Our solutions are in operation at more than 5,000 petrol stations in 10 European countries. We work with large petroleum chains as well as small petrol stations.

We deliver innovative products, work closely with our customers, and very often set new standards in this field. We work with the utmost responsibility and our solutions help our customers to increase the productivity and competitiveness of their petrol stations.

Our customers include Orlen / Benzina, OMV, Eni, Shell Oil, Tesco, Škoda Auto, and others.

### PRODUCTS & SOLUTIONS

- ECR system EUROSHOP3 - POS and BOS systems
- Self-service payment solutions - OPT for public and non-public petrol stations
- Fleet cards authorization system – card management systems, authorization centre
- Enterprise central solutions – HOS
- Forecourt Servers
- Mobile payments

### PRODUCTION AND SERVICES

- Strong software development division
- Own production facilities for OPT
- Competence centre providing complete IT support
- Remote ECR & OPT monitoring service
- On-site service support
- Training centre
- Data centre

### Contact Us

+420 724 166 671

[sales@unicodesys.cz](mailto:sales@unicodesys.cz)

[www.unicodesys.cz](http://www.unicodesys.cz)

Průmyslová zóna 161, 674 01 Třebíč,  
Czech Republic

## VARS Technology Ltd

Stand A15

VARS Technology provides a market-leading forecourt protection system, providing comprehensive protection for customers as well as a robust cost recovery service. With over 70,000 vehicles included in a national database of known fuel thieves, as well as those linked to incidents of aggressive behaviour, fly tipping or shoplifting, customers are protected from future theft from the moment the system is turned on.

With notifications provided to staff as soon as a blacklisted vehicle enters a site, VARS has saved customers millions of pounds by preventing fuel theft before it even happens. Drive offs and no means of payment are both pursued by VARS on behalf of the customer, with an industry-leading recovery rate that includes over 90% of NMOP cases resolved within three days. Parking and EV charging management provides additional benefit, ensuring parking bays are free for paying customers, with profits from parking being shared with the site.

### Contact Us

[enquiries@varstechnology.co.uk](mailto:enquiries@varstechnology.co.uk)

[www.varstechnology.co.uk](http://www.varstechnology.co.uk)

## Visive Group

Stand C1

Established in 2000, Visive Group is the leading designer and global manufacturer of LED contour linear solutions and Smart Technology. Our highly efficient and virtually maintenance free products have been installed on thousands of service stations across several continents and can be seen bringing nearly every global petroleum brand to life with colour. As forecourts and service stations evolve to include EV charging and other facilities, Visive has the solution you require. High-profile

brands in other sectors have been quick to see the value the Visive products bring, and we have developed a range of six LED contour products to compliment these brands including single and dual-coloured tubes, white tubes that create a pastel colour when lit, RGB tubes and a clear frosted tube which creates a consistent wall wash-light in a choice of 4 colours. We also create solutions and colours specifically to meet brand requirements. Our creative design, manufacturing and customer service team is located at our head office facility in Wrexham.

### Contact Us

+44 (0)1978 660181

[sales@visivegroup.com](mailto:sales@visivegroup.com)

[www.visivegroup.com](http://www.visivegroup.com)

Ash Road South, Wrexham Industrial  
Estate, Wrexham LL13 9UG





# Suresite<sup>®</sup>

## Health & Safety



## Taking care of your health and safety

Keeping your business, the environment and people safe is your top priority – and like most things, if done well, takes time and knowledge. Regarded as a leader in Health & Safety management, Suresite is ready to help you meet all of your obligations for a safer and happier business environment.

## Safety first

Whatever your business, from retail premises to petrol forecourt, from hospitality to professional services, you have a responsibility to operate safe and compliant premises. We have been carrying out Health & Safety risk assessments across the UK and Ireland for over 27 years, and we can take care of yours too:



**Flexible audits and assessments** – most assessments can be specifically adapted to suit the unique needs of your business.



**Save time** – we will guide you through the whole process and identify the areas for action, so you know exactly what to do.



**Full regulatory compliance** – let us help keep you and your business safe, avoiding fines and criminal offences.



**Affordable** – as an independent business we tailor our pricing to suit your business needs, ensuring we stay competitive.



**Improved customer experience** – people prefer to choose a business environment that feels safe and organised.



**Premier service** – real person, UK based support with subject matter expertise in Health & Safety.



**Dedicated support** – you'll be assigned a dedicated assessor who will be your point of contact to offer ongoing guidance and support.



**Staff wellbeing** – our assessments include staff wellbeing, from lone working to violence and aggression in the workplace.



**Embed a safety-first culture** – we will discuss our report findings with you onsite to ensure a full understanding of any issues and actions required.

### Get in touch:

Phone: 01772 790 901

E-mail: [customerservice@suresite.co.uk](mailto:customerservice@suresite.co.uk)



[suresite.co.uk/health-safety](https://suresite.co.uk/health-safety)



# the a<sup>pea</sup> awards

2024

Awards sponsored by



**Crown Oil**  
**Environmental**

# YOUR HOST DARA Ó BRIAIN

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Dara Ó Briain has earned a reputation as the most versatile of presenters and one of the finest comedians in the business. He is as quick-witted in cabaret as he was playing maestro of *Mock the Week*, equally at home on the Apollo stage or chatting to physicists and astronauts.

He has sold out shows all over the world, from Melbourne to Shanghai. In his first appearance at the Just for Laughs Festival in Montreal, he made such an impact that space had to be made for him in the gala bill hosted by Joan Rivers.

Dara started his career in television as a children's presenter on RTÉ whilst performing his first stand-up gigs on the Irish comedy circuit, after studying at University College, Dublin, where he read Mathematical Physics.

His many TV credits range from *Stargazing* to *The Apprentice: You're Fired!* He's interviewed Stephen Hawking, fronted revivals of *Robot Wars* and *Blockbusters*, enjoyed road trips with Ed Byrne, boating with Rory McGrath and Griff Rhys Jones, and hosted Channel 4's quiz show *One and Six Zero's*.

Dara is also one of the most sought-after award show hosts in Britain, and has regularly hosted the BAFTA Games Awards.

Since writing his bestselling book *Tickling the English*, Dara has published a string of books designed to engage children in science. His book *Beyond the Stars*, was nominated for the Blue Peter Book Award for Best Non-Fiction. The follow up *Secret Science – The Amazing World Beyond your Eyes*, was released to critical acclaim. His third children's book *Is There Anybody Out There?* Is an illustrated helpful guide to sort out what is science fiction and what is science fact.





## APEA AWARDS HEADLINE SPONSOR

# CROWN OIL ENVIRONMENTAL LIMITED

Crown Oil Environmental are the UK's leading fuel infrastructure and maintenance experts with over 75 years of history delivering reliable, sustainable and compliant solutions to cater for the diverse requirements of the forecourt industry.

With a large presence across the UK and a vast network of in-house specialists, we've established ourselves as a trusted name with not just forecourts, but data centre operators, fleet and generator operators, marina-based fuel system contractors and many more.

Our extensive portfolio of forecourt products and services encompasses the supply and installation of both above and underground storage tanks, fuel dispensing equipment, Franklin Fueling Systems, automatic tank gauging solutions, leak detection systems and much more.

This year, we've acquired JSM Developments to bring their innovative services onboard to our offering. Like ourselves, they are a family-run company that offers a complete range of specialised services in partnership with Rafibra ES to maintain and reduce the risks associated with the storage of today's fuels.

What else can you expect?

- Vast fleet and 24/7 rapid response – you can count on us as your trusted fuel partner, regardless of the day or time.
- One-stop-shop – we bring together all areas of fuel management under one roof, from the installation to the maintenance and delivery of fuel.
- Partnership with the UK's first fuel services provider to be certified carbon neutral – we're on track to achieve net zero direct emissions by 2030 or sooner.

We have the expertise to ensure your fuel and associated infrastructure are operating safely and within legislative guidelines. Visit us on stand D14 or contact us directly to see how our specialists can support the unique needs of your operation.



## APEA LIVE FUEL FOR THOUGHT THEATRE SPONSOR

### PFS FUELTEC LTD

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At PFS Fueltec, we're more than just a distributor of fuel system equipment – we're your dedicated partner in the world of liquid fuel handling solutions. With a strong presence in the UK and a commitment to serving our valued customers, we've established ourselves as a trusted name in the industry.

Our extensive product portfolio comprises a wide array of high-quality offerings, sourced from renowned manufacturers such as Risbridger, Franklin Fueling Systems, Petrotec, VEGA GmbH, SGB GmbH, ELAFLEX, and more. From pipework to tank gauges, pumps to dispensers, valves to leak detection systems, we have it all. In addition to Petrol Filling Stations, we cater to the unique needs of customers operating diesel-powered generators, marina-based fuel system contractors, Ministry of Defence fuel system contractors, and road tanker operators and repair/maintenance companies.

What sets us apart is our commitment to convenience and expertise. We maintain a robust stock for swift delivery, ensuring your projects stay on track. Our one-stop-shop approach simplifies sourcing, making it effortless for you to find all your fuel equipment needs under one roof. Beyond that, our team of experts is here to provide guidance, eliminating the guesswork from equipment specification and selection. We understand that precision and efficiency are critical in our industry, and we're here to support your success.

Whether you're a Fuel System Installation/Maintenance Contractor or a Filling Station Forecourt owner/operator, PFS Fueltec is your reliable partner. Join us at the exhibition to discover how our top-quality solutions and industry-leading expertise can elevate your operations and drive your success. Let's navigate the future of fuel systems together.



# AdBlue® 4you

APEA PRE-AWARDS DINNER  
DRINKS RECEPTION SPONSOR

## GREENCHEM SOLUTIONS LTD

GreenChem is an innovative producer of AdBlue® and the hardware required to dispense safely into your vehicles. We have been manufacturing and supplying AdBlue® since 2005.

As one of the UK's most established and leading AdBlue® manufacturers, also the second largest in Europe, GreenChem plays a pivotal role within the industry. In fact, we pioneered the word AdBlue® which was later past to the VDA.

GreenChem delivers reliability and flexibility through our expansive fleet of dedicated bulk delivery tankers and an extensive network of exclusive production sites and distribution centres, ensuring that we can supply any of our customer's needs.

Across Europe, we have more than 50 AdBlue® production sites and three Urea manufacturing facilities, alongside sister companies.

GreenChem is part of the AGROFERT group, which consists of over 200 subsidiaries.

Together, we are one of Europe's largest producers of nitrogen fertilizers and Urea, an integral raw material to AdBlue® production.

AdBlue® is crucial in reducing harmful emissions from diesel engines by utilizing SCR (Selective Catalytic Reduction) technology, allowing vehicles to meet strict Euro emission standards.

AdBlue® is a colourless, highly purified liquid comprises demineralized water and 32.5% urea. Internationally, it is also referred to as DEF, ARLA 32, or AUS 32."

GreenChem works towards a greener future and a cleaner environment.



## APEA HEALTH & SAFETY EXCELLENCE AWARD SPONSOR

### SURESITE GROUP

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Suresite are specialists in payments, training & health & safety. Their payments offering includes an end-to-end solution, from payment processing to gateways and terminals. Suresite Health & Safety offers risk assessments for your sites to ensure you're operating a safe and compliant premises. Suresite Training provides employee training programs which contribute to enhancing the knowledge and skills of employees. Enhanced knowledge will have a positive impact on workforce productivity; bolstering profits, efficiency, and protecting your business.

For almost 30 years Suresite have been changing, growing, and innovating – their own and their customers businesses. Today, Suresite offer a complete business solution like no other, looking after premises, payments, and people. Tomorrow, they will change again and continue a data led, digital journey to offer unprecedented services that will drive extra value for customers.

Their online marketplace – Suresite Connex helps to streamline and optimize entire business operations, delivering simplicity and efficiency, while helping to keep control right where it belongs – with business owners.

Get in touch for a no obligation price comparison.

Tel: 01772 790 901 Email: [customerservice@suresite.co.uk](mailto:customerservice@suresite.co.uk)





## APEA MILESTONE AWARD SPONSOR

# UNICODE SYSTEMS

### UNICODE SYSTEMS

TRADITION & INNOVATION FOR OVER 30 YEARS

WE DELIVER A COMPLETE IT SOLUTIONS FOR PETROL STATIONS

It is a great pleasure for us to participate in this exceptional event and we are honored to sponsor the APEA LIVE Milestone Award to support the outstanding achievements within the petroleum industry.

UNICODE SYSTEMS is a leading provider of information systems for retail fuel sales based in the Czech Republic. Our solutions are in operation at more than 5,000 petrol stations in 10 European countries. We work with large petroleum chains as well as smaller petrol stations.

We put emphasis on product quality, where we consider several key factors, including whether a product solves a problem, works efficiently, suits customers' purposes and meets industry standards. It's important for us to focus on innovative, flexible, and advanced products that can keep pace with today's needs to ensure that petrol stations stay relevant, convenient, and sustainable well into the future.

We deliver innovative products, work closely with our customers, and very often set new standards in this field. We work with the utmost responsibility and our solutions help our customers to increase the productivity and competitiveness of their petrol stations. Our customers include Orlen / Benzina, OMV, Eni, Shell Oil, Tesco, Škoda Auto.

### PRODUCTS & SOLUTIONS

- ECR system EUROSHP3 - POS and BOS systems
- Self-service payment solutions - OPT for public and non-public petrol stations
- Fleet cards authorization system – card management systems, authorization centre
- Enterprise central solutions – HOS
- Forecourt Servers
- Mobile payments

### PRODUCTION AND SERVICES

- Strong software development division
- Own production facilities for OPT
- Competence centre providing complete IT support
- Remote ECR & OPT monitoring service
- On-site service support
- Training centre
- Data centre



# APEA ENVIRONMENTAL PROTECTION AND SUSTAINABILITY AWARD SPONSOR

## TITAN CLOUD

Titan Cloud, a global leader in downstream fuel software, delivers a powerful platform that provides real-time, consolidated data to manage risk and fuel profit.

Fuel management demands precision, with regulatory compliance, safety, and environmental concerns as top priorities. Titan Cloud's advanced wetstock management solution is built to enhance forecourt safety and performance.

Our technology enables immediate detection of stock variances, automatically identifying issues such as leaks, water ingress, or theft in real time. With Titan Cloud Wetstock, you can confidently manage every step of your fuel operations, from delivery to purchase, ensuring compliance and protecting your business.

### Titan Cloud Wetstock: Your Flexible, Compliant & Cost-Effective Solution

- **Software-Only or Guardian Devices**  
Choose the option that best fits your needs.
- **Full Regulatory Compliance**  
We ensure adherence to industry standards and regulations.
- **Enhanced Efficiency**  
Optimize margins, maximize uptime, and reduce administrative time.
- **Premier Support**  
Access our UK-based expert team for dedicated assistance.
- **Real-Time Monitoring**  
Ensure accurate stock management and rapid response to variances.
- **Environmental Responsibility**  
Minimise any potential adverse impacts on your local communities and the environment.

### Key Benefits, Unparalleled Support

- **Lifetime Warranty and 100% Uptime**  
Redundant system ensures uninterrupted operation.
- **Online Web Portal**  
Access real-time data and customizable reports from anywhere.
- **Key Reports**  
Track variances, leaks, alarms, and more.
- **Site Requirements**  
ATG and forecourt controller.
- **Compatibility**  
Works with all major forecourt controllers and tank gauge systems.

**EXPERIENCE THE FUTURE OF WETSTOCK MANAGEMENT. CONTACT US TODAY!**

Email: [ROI@titancloud.com](mailto:ROI@titancloud.com) | Phone: +44 07472 843 961 | Website: [www.titancloud.com](http://www.titancloud.com)



## APEA RISING STAR AWARD SPONSOR

# ANCORRA ENVIRONMENTAL SERVICES LTD

Dedicated to fulfilling all your industrial service requirements to the highest standards

### **Fuel Polishing**

When your fuel integrity becomes compromised due to excess sludge, water or microbes, you can take full advantage of Ancorra's specialist fuel polishing unit. This pumps out contamination, filters out water and puts the cleaned fuel back into the tank.

### **Civils & Maintenance**

From groundworks to interceptors, to aco-drain repairs and even tank refurbishment, tank removal or pump services, our highly qualified operatives can be on site to carry out these important tasks, and make recommendations to save you time, money and unexpected mishaps.

### **Tank & Industrial Cleaning**

Ancorra provides a range of services for your tank and cleaning requirements, including tank maintenance schedules. Beginning with a full site survey, carrying out the work in line with all current legislation and best practices. We can ensure your tanks, pipes and vessels are fit-for-purpose. Man-entry and non-man entry methods are available.

### **Foaming**

Whether you are wanting to decommission a tank or provide a semi-permanent solution for a redundant tank, our foam filling solutions are quick and cost effective. Tanks holding flammable material, there is no need to gas free the tanks before injecting the resin. All that is required is for the tanks to be emptied of residues beforehand, as the foam absorbs any hydrocarbons left present in the tank inert and safe.

### **Range of services**

Tank & Industrial Cleaning, Forecourt Services, Tanker Services, Civils & Maintenance, Foaming, Fuel Polishing, 24 Hour Spill Response

## APEA BEST NEW FUEL INSTALLATION NON RETAIL AWARD SPONSOR

### INDUSTRIAL SERVICES LTD

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Industrial Services Ltd is a long, standing leading Fuel Service business based in Fife in Scotland and was acquired by Managing Director Peter Carmichael of Carmichael & Baxter Groundworks in 2014 when the company's core fuel specialism was focused on fuel site installation & maintenance.

Ran by Peter and fellow directors we are now an all, trades main contractor, subcontractor & Tier 1 contractor to the Military Full Time & Reserve Forces where our services are frequently deployed in conjunction with our sister company Carmichael & Baxter Groundworks operating in the following sectors Ministry of Defence, Public transport, Emergency Services, Haulage & logistics, Agricultural sites, Marinas, Retail & Commercial Fuel Sites, and Local Authorities.

With a combined team of over 70 staff Industrial Services continues to lead the market covering all Scotland & Northern Ireland for fuel, mechanical & electrical services becoming Scotland's largest B2B provider specialising in forecourt and bulk fuel installations, delivering all fuel pump requirements & fuel storage solutions.

Recently our electrical team have completed large, scale projects from EV charger installations, military hanger fit outs & multi transport fuel infrastructures. This year we celebrated the expansion of our mechanical & engineering division with the successful acquisition of PPS Ayrshire, an, established complimentary fuel business based on the west coast. From our new offices in East Kilbride the purchase has allowed us to provide greater coverage over Scotland, shorter reaction times and more competitive prices to our new and existing customers.





## APEA BEST NEW RETAIL FORECOURT AWARD SPONSOR

# VARS TECHNOLOGY LTD

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VARS Technology provides the world's most advanced forecourt protection and parking management system. A state-of-the-art ANPR solution offers the most effective drive off reduction tool in the industry, providing VARS customers with instant protection from over 70,000 blacklisted vehicles known to have previously committed fuel theft. The VARS Technology system also allows vehicles linked to aggressive behaviour, fly tipping or retail theft to be blacklisted, offering an additional layer of protection for retailers and their staff.

VARS Technology has recovered millions of pounds in lost fuel costs on behalf of our customers, as well as protecting sites from millions more in further losses from known fuel thieves. With cashiers alerted to blacklisted vehicles as soon as they enter a site, fuel thefts are prevented before they even happen. Sites with VARS installed report an average reduction in Drive offs of over 80%.

Staff can report a new drive off in just 30 seconds, while the system can also manage No Means of Payment incidents quickly and with minimal delay for potentially embarrassed customers. These debts are then pursued by VARS on behalf of the customer, with 90% of NMOP cases resolved within three days.

As a fully accredited member of the British Parking Association, VARS Technology can help manage any size of car park, freeing up spaces to paying customers and ensuring that EV charging spaces are kept available for drivers looking to charge their vehicles. Profits from parking management are shared with the customer.

## APEA INNOVATION AWARD SPONSOR

# STEVE WILLIAMS CONSTRUCTION WEST MIDLANDS LTD

Steve Williams Construction West Midlands Ltd is a company with extensive experience in the drainage and forecourt industry. They have a proven track record in resolving various drainage issues, ranging from domestic drainage problems to deep drainage solutions on industrial sites. This experience has contributed to their high success rate in addressing drainage challenges.

In addition to drainage expertise, the company is well-versed in forecourt redevelopment, including full fuel infrastructure. This encompasses services related to fuel storage and distribution systems.

Steve Williams and his operational team bring a wealth of experience in maintaining, repairing, and installing septic tanks, cess pits, and sewerage treatment plants. These facilities are crucial for the storage and treatment of wastewater, and the company's proficiency in this area is a valuable asset.

The team at Steve Williams Construction West Midlands Ltd is highly skilled in installing soakaways and ACO drain systems to manage surface water issues effectively. They also have the capability to set up interceptors that filter polluted water, which is especially important for applications like car wash or jet wash installations, where compliance with environmental regulations is essential.

The company has experience in constructing new concrete forecourts and installing fuel infrastructure, which is a common service they provide.

Furthermore, as technology evolves, Steve Williams Construction West Midlands Ltd is expanding its expertise to include Electric Vehicle (EV) projects across the UK, reflecting the industry's shift toward cleaner and more sustainable transportation solutions. This demonstrates their adaptability and commitment to staying up-to-date with industry developments.

Email : [Admin@swcwmltd.co.uk](mailto:Admin@swcwmltd.co.uk)

Tel: 07479680798

Unit 1 A Chadwick BankIndustrialEst -Kidderminster-Worcester-DY13 9QW





## APEA LIFETIME ACHIEVEMENT AWARD SPONSOR

### ELAFLEX

Business with a Sustainable Mindset

WE ARE COMMITTED TO RELIABILITY, CONTINUITY, INNOVATIVE SPIRIT AND FLEXIBILITY

The increasing demand for mobility is a megatrend driven by global effects such as globalisation and the urbanisation of our societies.

Elaflex, as the globally leading equipment system supplier of gas and liquid handling technology, is part of the mobility chain. As a family business with a history of over 100 years, we are convinced, that only by continuing to act responsibly and with foresight will we be able to make a relevant contribution to society and operate successfully in the future.

We regard sustainability and corporate responsibility as central components of our values and corporate strategy. Our passion and determination have never been greater than now to find an economically and environmentally balanced approach that benefits and protects our planet, and our society in equal measure. Our commitment goes far beyond just compliance with regulatory and legal requirements.

Our commitment is to the development of user friendly technically advanced equipment, built to last. We have developed: The Elaflex N-LH2 nozzle and hose assembly which provides the first solution for LH2 truck refuelling of liquefied hydrogen. Our H2 hoses has very low permeation.

The new type ERV-H2+ rubber expansion joint is suitable for the transfer of up to 100% hydrogen as well as for 100% methane or other mixtures, such as 'Hythane'.

For loading and unloading of trailers with compressed H2 hydrogen we have expanded our product range to include ball valves, check valves and quick couplings up to DN 25 (1") for the high-pressure range.

Our equipment allows much higher flow rates than conventional H2 refuelling components.

We also offer a range of equipment suitable for rDME.

For more company information [https://elaflex.de/en/media-library/videos#H\\*video~c12689](https://elaflex.de/en/media-library/videos#H*video~c12689)

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Best New Retail  
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